

# Professional services from Advicent

Helping you tell your story to clients and prospects

Let us focus on moving your technology stack forward, so you can focus on your business and clients. Leverage our experienced implementation teams, interactive training and ongoing support to integrate our planning tools into your business.



## Maximize ROI

Our professional services team ensures that implementation follows the quickest route to rollout and maximizes adoption, which will enable your organization to experience the highest possible ROI



## True partnership

We not only assist you through every step of implementation but also partner with your firm to solve your change management and business challenges



## Dedicated team

You will have access to an Advicent project management team who will work with your business every step of the way to provide a solution for your business-critical needs



## Flexible deployment

Whether through custom integrations, a unique compliance strategy, or specific configurations, our team ensures our solution fits within your existing infrastructure



## Decades of experience

Advicent has nearly 50 years of enterprise experience in assisting firms through training, adoption, and change management



## Your unique story

Our professional services team will engage with you early to understand your vision, which will be reinforced through Advicent technology

Our professional services team caters directly to your firm's unique strategy

### Differentiate your brand and tell your unique story

- ✓ With a deep understanding of your firm, we ensure all stakeholders and users are aligned to your vision to construct a stronger, more consistent brand
- ✓ Robust configurations provide many ways to communicate your vision through our best practices and decades of industry experience

### Increase your speed to market

- ✓ We focus on helping you quickly realize the highest possible ROI from our software
- ✓ Our agile, KPI-focused process drives a faster implementation time frame
- ✓ From initial project scoping to post-implementation training and change management support, our team ensures successful adoption of our tools in a timely manner

### Increase adoption and efficiency through proven training and change management services

- ✓ Hands-on, iterative training experiences allow financial professionals to deliver financial advice using our technology with more confidence
- ✓ Empower your team with unique webinars to focus on specific areas of interest
- ✓ Increase efficiency through virtual lab training that increases knowledge retention and allows the user to walk through the tool from start to finish
- ✓ Receive unique assistance through one-on-one consulting that provides a forum for Q&A or detailed plan walk-throughs

Our professional services team provides world-class consulting services for your firm that enable you to successfully adopt intuitive, supportable, and integrated solutions that align with your vision. We engineer, deploy, and support solutions that create value for all our clients by providing the means to tell their unique story through technological capabilities, concise configuration, and insightful training collateral that communicates their vision. Through these strategies, we enable your advisors to focus on what matters most – clients.

### Leverage our implementation experts

- ✓ Our long history of working with enterprise firms means we have experience navigating and solving business challenges around the globe
- ✓ Complex technology ecosystems can make it challenging to add another system, but we have successfully integrated our tools within all of our clients' internal systems and processes to ensure ease of use and adoption of the software